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SCHUBKRAFT INTERNATIONAL TRADING LTD. HONG KONG



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WHO WE ARE

Schubkraft International Trading Ltd. is specialized in trading high precision quality equipment, automotive parts and medical equipment. We focus on export and import between Germany, Hong Kong, Taiwan, Mainland China, Vietnam and South Korea. Our professional team delivers market studies, competitor analysis and quality service along the entire supply chain.

With professional partners we offer you a one stop solution.



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WE CARE ABOUT YOU AND YOUR PRODUCTS

In today's economy, high flexibility, high quality and an attractive price package is a must. With partners in Germany, China and other parts of Asia, Schubkraft International Trading Ltd. is connecting business partners from these countries to build up long term relationships and win-win situations.

We understand that every product is different, and every client has special requirements.

We believe, personal contact and building lasting relationships when working with our clients is important.



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OUR SERVICES

SALES SUPPORT | SUPPLIER SOURCING | QUALITY & SUPPLIER MANAGEMENT | LEAN MANAGEMENT
WARRANTY MANAGEMENT | TRAINING COURSES & WORKSHOPS



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SALES SUPPORT

Starting business in a new country always comes with challenges. Sales distribution has to be registered, employees need to get hired and often language and cultural differences become a huge barrier.

Our professional team will support you and eliminate this barrier. With us as distribution partner, you do not need to worry about office, hiring employees or struggle with language and culture. You have the products, we support your market entry.



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SUPPLY CHAIN

Procurement
Manufacture
Distribution
Inventory
Customer
Logistic
Supplier
Product
Retail

SUPPLIER SOURCING

Find a supplier from distance is always difficult and connected with high travel costs. Schubkraft International Trading Limited is your extended arm. Our professional team is well connected in the market and can select potential suppliers either from existing data base or by doing a market research. Either way, we will propose to you several suppliers that can meet your requirements in quality, quantity and price.



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QUALITY & SUPPLIER MANAGEMENT

Control your supply chain from distance is always a challenge. Especially in Asian countries, personal relationship is important for any business. Schubkraft International Trading Limited is your extended arm in Asia. We build the bridge between you and your suppliers, create a mutual understanding and eliminate potential risks.

- ISO 9001 / IATF16949 implementation
- Process and System audits
- 8D Management / Problem Solving
- APQP / VDA MLA



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LEAN MANAGEMENT

Our professional team supports to increase quality and reduce costs

- Lean Assessment / VSM & VSD
- Lean Awareness Creation
- Pull System / One-Piece-Flow
- TPM / SMED / Line Balancing
- Standardization



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WARRANTY MANAGEMENT

Our professional team supports your warranty management activities

- Dealer Management
- Flying Doctor
- Field Failure Analysis
- Logistic Processes
- Claim Management



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TRAINING COURSES & WORKSHOPS

Our training courses & workshops cover a wide array of topics for every professional

- Quality Management
- Lean Management
- Personal Effectiveness
- Project Management



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PRODUCTS WE SELL ON BEHALF OF OUR PARTNERS



High precision measuring equipment



mQuest® Audit - The smart way of auditing



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DR. HEINRICH SCHNEIDER MESSTECHNIK GMBH

Founded in 1947, Schneider Messtechnik is one of the leading companies in the field of non-contact metrology. Development, manufacture, assembly, sales and after-sales service of optical and multi-sensor measuring machines - equipment for various industries.

Providing customer-oriented solutions.



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DR. HEINRICH SCHNEIDER MESSTECHNIK GMBH

REFERENCES - AUTOMOTIVE





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DR. HEINRICH SCHNEIDER MESSTECHNIK GMBH

REFERENCES - AEROSPACE



SIMPLY PRECISE



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DR. HEINRICH SCHNEIDER MESSTECHNIK GMBH

REFERENCES - DEFENSE



MOOG



DIEHL
Defence



EADS

RUAG

AIRBUS



SIMPLY PRECISE



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DR. HEINRICH SCHNEIDER MESSTECHNIK GMBH

REFERENCES - MEDICINE



The smart way of auditing



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 Process audits	 Product audits	 Checklists	 Testing processes
 ISO system audits	 Supplier audits	 VDA audits	 Plant audits
 LPA	 SS	 HSE	 ... and many more

CLUETEC

With more than 20 years experience, cluetec is the specialist for consulting and the conception and development of enterprise applications, portals and mobile apps.

The customer's data stands at the heart of each development: recording, managing, processing, presenting, distributing, online, offline, local and mobile. cluetec's holistic and trinomial approach guarantees optimum and efficient solutions, individually designed to meet the customers' needs.

The smart way of auditing



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 Process audits	 Product audits	 Checklists	 Testing processes
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CLUETEC

References





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REFERENCES QUALITY MANAGEMENT

Battery Supplier

Project Scope

VDA6.3 Audit

Root Cause Analysis Workshops

Follow up of corrective action implementation

Project Result

VDA6.3 Audit improvement from 75% to 90%

Company became supplier for German OEM



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References Lean Management

Tier-2 supplier automotive

Project Scope

Lean Awareness Workshop

Lean Assessment / VSM & VSD

Improvement plan

Follow up of implementation of improvements

Project Result

Reduction of WIP	20%	Scrap reduction	50%
Rework reduction	70%	Headcount reduction	20%
Lead time reduction	20 days	Annual Savings	RMB 1.5 Million



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CONTACT US

For more information or business inquiry

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